



ART INSPIRING HOPE

A CHILD'S STRUGGLE WITH CANCER

26TH ANNUAL ART INSPIRING HOPE GALA

MARCH 20, 2021

VIRTUAL FUNDRAISING GALA
CELEBRATING 40 YEARS OF OKIZU



OKIZU

Supporting Families with
Childhood Cancer

Contact Sarah Uldricks at **415.382.9083**
or **sarah@okizu.org** for more information
or visit okizu.org.



EVENT OVERVIEW

WHAT

Every year, Okizu holds a fundraiser entitled, **“Art Inspiring Hope: A Child’s Struggle with Cancer.”** AIH began on a very small scale in 1995 and has grown into an extravagant gala drawing about 500 guests. This event grosses more than \$850,000 in an evening, which helps make it possible for more than 3,000 people to attend the Okizu programs each year. Okizu offers programming for children with cancer and their families at no charge.

The annual black-tie evening with a different, elaborate theme each year, features gourmet food, specialty drinks, silent and live auctions, and headline entertainment. Past performers have included Huey Lewis & The News, Sheryl Crow, The Robert Cray Band, The Doobie Brothers, The Dave Mason Band, and Smash Mouth.

The above highlights showcase past galas. Things will look different as we celebrate virtually this year, but it will still be special! Please join us in celebrating Okizu’s 40th anniversary of supporting children with cancer and their families.

WHEN

SATURDAY, MARCH 20, 2021

WHERE

VIRTUAL EVENT

JOIN FROM ANYWHERE

FOR MORE INFORMATION

Contact Sarah Uldricks at 415.382.9083 or sarah@okizu.org for more information or visit okizu.org.



ABOUT OKIZU

OKIZU (oak-eye-zoo) comes from the Sioux language and means unity, to come together, to heal from a hurt, to make whole.

OUR MISSION STATEMENT

The mission of Okizu is to help all members of families affected by childhood cancer to heal through peer support, respite, mentoring, and recreational programs.

Okizu camping programs are the result of a collaborative effort by Okizu and the pediatric oncology treatment programs of Northern California.

THE OKIZU SPIRIT

Okizu offers the unique opportunity for children with cancer and their siblings to learn independence, develop self-esteem, and gain skills they never thought possible. At camp, kids are just kids, and they can feel comfortable being themselves in a safe, trusted environment. It is a place for fun, the building of lasting friendships, and the development of self-confidence.

ONCOLOGY CAMP

Children who are diagnosed with cancer often miss out on the joys of a normal childhood. Their illnesses, the time consumed by treatments, their physical limitations, and concerns about how they are perceived by their peers, keep them from enjoying activities that other kids take for granted. Yet these children, like all children, need the opportunity to grow, explore, discover who they are, and just have fun. Camp Okizu nurtures their development in a setting where there is no need for them to feel self-conscious.



SIBLINGS CAMP

Recognizing that childhood cancer affects the entire family, Okizu also provides a camp for the siblings of children with cancer. Okizu's



SIBS (Special and Important Brothers and Sisters) Camp meets the often-neglected needs of healthy children when all energies are understandably focused on the sick child's treatment.

One of only a few such camps in the United States, SIBS Camp allows these kids to feel valued, and gives them the opportunity to learn they are not the only ones coping with the conflicting and difficult emotions that accompany having a sibling with cancer. While at camp, the children are in a trusted environment where they can share their feelings and gain support from other campers and the staff.

FAMILY CAMP

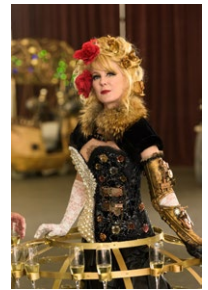
Okizu's Family Camp is designed to give the whole family a few days of worry-free fun, play, and relaxation. It is an opportunity to "get away" with others who share common experiences. Many families consider these weekends to be the highlight of their year, when new and lasting friendships are made.

All programs pivoted to a virtual format in 2020 due to COVID and will continue virtually until it is safe to gather in person.

EVENT HIGHLIGHTS

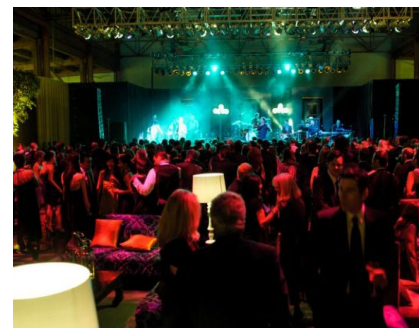


The themed evening begins with a reception featuring gourmet hors d'oeuvres, specialty beverages, an extensive array of silent auction items varied enough to suit every taste, and a raffle that's a ton of fun.



Guests are then escorted to the dining pavilion for a seated dining experience, presentations, and a rousing live auction.

Energized by the fast paced auction, and fortified by fine food and drink, guests are ready to express themselves on the dance floor, to the tunes of top-notch entertainers.



These event highlights showcase our in-person gala. Things will be a bit different this year as we celebrate virtually!

OUR SPONSORS

2020 SPONSORS



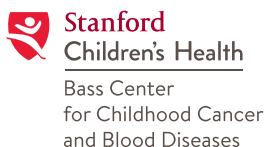
Joe & Michelle Spuffy



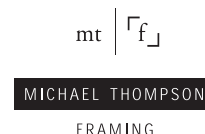
Coblentz
Patch Duffy
& Bass LLP



F.O.P.



WALTON PEDIATRICS
& MEDICAL ASSOCIATES



PREVIOUS CORPORATE SPONSORS HAVE ALSO INCLUDED:

Alvarez & Marsal
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PREVIOUS AUCTION SPONSORS HAVE INCLUDED:

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Crystal Cruises
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Huey Lewis
Maserati of SF
Chris Mullin

Pasquale Iannetti Gallery
Pixar Animation Studios
Regent Seven Seas Cruises
San Francisco Giants
San Jose Sharks
Silversea Cruises

Sotheby's
Star Clippers
Tito's Handmade Vodka
Christy Turlington



OUR PATRONS & AUDIENCE

IN GENERAL OUR PATRONS:

- Are philanthropic bidders
- Have advanced degrees
- Are homeowners, avid travelers, and consumers of luxury goods
- Are in leadership positions in their organizations or own their own businesses

THE EVENT ATTRACTS:

- 500 - 550 guests
- 95% from the Greater Bay Area
- Attendees who contribute between \$500 and \$50,000
- Average Send-A-Kid to Camp Bid - \$1,000 raising \$150,000-\$200,000

PR & MARKETING

Coverage of past Art Inspiring Hope galas has included:

PRINT

- 9 page feature article in *Benefit Magazine*
- 4 pages in *LuxLife*
- *Marin Independent Journal*
- *Marin Magazine*
- *Nob Hill Gazette*
- *San Francisco Chronicle*
- *San Francisco Magazine*
- *7x7 Magazine*
- *North Bay Business Journal*

TELEVISION & BROADCASTING

- ABC7 News is a long time supporter of Okizu, and has been running feature stories on the camp for the past 25 years.
- Clear Channel Radio

INTERNET

- ABC7 News website
- *FortMason.org*
- *Going.com*
- *KCBS.com*
- *MarinMagazine.com*
- Okizu website - Featured Okizu gala page
- *San Francisco Magazine*
- *7x7 Magazine*
- *SFBayStyle.com*
- *SFBG.com*
- *SFGate.com*
- *SFLuxe.com*

SOCIAL MEDIA

We have an active and thriving online community that is growing every day. Please join us:

- Facebook.com/okizu
- Twitter.com/okizu
- LinkedIn.com/company/okizu
- Instagram: @Okizu



SPONSOR BENEFITS

TITLE SPONSOR – \$25,000

- Virtual event access for 20 people
- Three-course gourmet dinner delivered to 20 guests within 50 miles of San Francisco, including specialty cocktails and bottle of premium wine
- 20 raffle tickets valued at \$100 each
- Company name and logo featured on Gala invitations mailed to the Bay Area's elite business leaders, society patrons, and celebrities (5,000)
- Name, logo and link to company website featured on Gala page of Okizu website
- Company name/logo to be featured as Title Sponsor in all press releases, promotional materials and related media events
- Company name/logo featured as Title Sponsor on social media outlets (8,000)
- Company logo displayed at the Gala's virtual registration and auction pages
- Onscreen acknowledgement at Gala
- Live mention at Gala by our emcee for the evening
- Marketing options for company product or promotion in Gala gift bags
- Company name and logo featured in Auction Preview
- Recognition of your support by the thousands of families we serve
- Option to decline goods received for fully tax deductible donation



SPONSOR BENEFITS

MASTERPIECE SPONSOR – \$10,000

- Virtual event access for 10 people
- Three-course gourmet dinner delivered to 10 guests within 50 miles of San Francisco, including specialty cocktails and bottle of premium wine
- 10 raffle tickets valued at \$100 each
- Listing featured on Gala invitations mailed to the Bay Area's elite business leaders, society patrons, and celebrities (5,000)
- Company to be listed as Masterpiece Sponsor in all press releases, promotional materials and related media events
- Company to be listed as Masterpiece Sponsor on social media outlets (8,000)
- Company logo displayed at the Gala's virtual registration and auction pages
- Onscreen acknowledgement at Gala
- Live mention at Gala by our emcee for the evening
- Marketing options for company product or promotion
- Company logo included in Auction Preview
- Recognition of your support by the thousands of families we serve
- Option to decline goods received for fully tax deductible donation

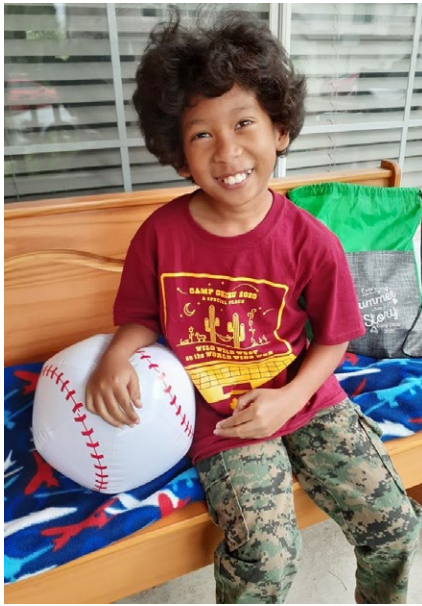
GALLERY SPONSOR – \$5,000

- Virtual event access for 10 people
- Three-course gourmet dinner delivered to 10 guests within 50 miles of San Francisco, including specialty cocktails and bottle of premium wine
- 10 raffle tickets valued at \$100 each
- Listing on Gala invitations mailed to the Bay Area's elite business leaders, society patrons, and celebrities (5,000)
- Onscreen acknowledgement at Gala
- Company logo displayed at the Gala's virtual registration and auction pages
- Live mention at Gala by our emcee for the evening
- Company logo included in Auction Preview
- Company to be listed as Gallery Sponsor on social media outlets (8,000)
- Option to decline goods received for fully tax deductible donation

*Volunteer opportunities and custom sponsorships available. Please contact us to learn more.

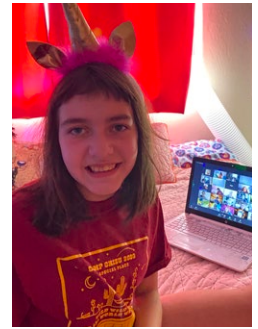
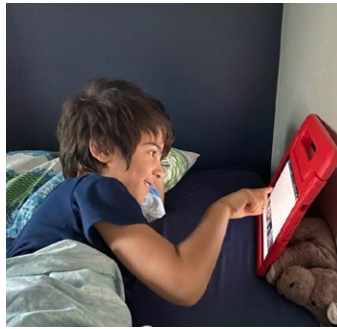
ALL DONATIONS ABOVE AND BEYOND FAIR MARKET VALUE OF GOODS AND SERVICES RECEIVED ARE TAX DEDUCTIBLE. THE FAIR MARKET VALUE OF DINNER DELIVERED TO 10 PEOPLE IS \$1,000. OUR TAX IDENTIFICATION NUMBER IS 68-0291178.

YOUR SUPPORT MATTERS



CAMP OKIZU DURING COVID

Okizu's programs will be virtual again in 2021 so that all campers and families will have access to our community of support and fun until we are able to safely gather in person again. This year marks our 40th year of offering vital support and healing to kids and families affected by childhood cancer.



THE BEAR FIRE

In September, 2020 the North Complex West Zone Fire (The Bear Fire) burned quickly through Berry Creek, California, destroying much of the town including the majority of our beautiful 500+ acre camp facility. Though we suffered a devastating loss, we have a dedicated site committee and many professionals guiding us on the road to recovery.

While we are heartbroken by the devastation caused by the fire, we are also encouraged and inspired by the strength, love, and kindness of our Okizu community. We have been humbled by the generous outpouring of support and are proud to be providing virtual programs as we plan for future summers of in-person camp, wherever that may be.

The community Okizu provides is vital and we are committed to being available to everyone who needs us. Your generous sponsorship allows us to fulfill that commitment. THANK YOU!



SPONSOR RESPONSE FORM



OKIZU

- \$25,000 Title Sponsor
- \$10,000 Masterpiece Sponsor
- \$5,000 Gallery Sponsor

- We are unable to participate as a sponsor but would like to support Okizu with a donation in the amount of \$_____.

COMPANY NAME: _____

CONTACT PERSON: _____

EMAIL ADDRESS: _____

PHONE NUMBER: _____ FAX NUMBER: _____

STREET ADDRESS: _____

CITY, STATE, ZIP: _____

CREDIT CARD #: _____ EXPIRATION: _____ SECURITY CODE: _____

NAME ON CARD: _____

SIGNATURE: _____

- Please charge the credit card listed above
- My check is enclosed
- Please invoice me for the sponsorship

Please make checks payable to: **Okizu**

Send to: **Okizu**
Art Inspiring Hope
83 Hamilton Drive, Suite 200
Novato, CA 94949

Tickets and tables also available for purchase. Visit okizu.org/aih to learn more.

Tel: 415.382.1503 Fax: 415.382.8384 Email: sarah@okizu.org

AUCTION ITEM DONATION CERTIFICATE



We count on the business community to support the Art Inspiring Hope auction. Your donation will make it possible for children with cancer to experience happiness, acceptance, and support at a time in their lives when they need it most. Previous sponsors have been pleased with the recognition and new business they received for their generous contributions.

NAME:	
COMPANY:	
PERSON TO BE ACKNOWLEDGED:	
ADDRESS:	
CITY, STATE, ZIP:	
PHONE:	EMAIL:

DETAILED DESCRIPTION OF ITEM, USED TO WRITE PROGRAM COPY:

RETAIL VALUE:	EXPIRATION DATE (IF APPLICABLE):
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<input type="checkbox"/> GIFT CERTIFICATE ENCLOSED
<input type="checkbox"/> GIFT CERTIFICATE TO BE CREATED BY OKIZU
<input type="checkbox"/> ITEM(S) TO BE DELIVERED TO OKIZU ON (DATE):
<input type="checkbox"/> ITEM(S) TO BE PICKED UP ON (DATE):

SIGNATURE OF DONOR: _____ DATE: _____

FOR OFFICE USE ONLY
RECEIVED: _____
THANK YOU: _____
DATABASE: _____
DETAIL: _____

PLEASE SEND ITEMS TO:
Okizu - Attn: AIH
83 Hamilton Drive, Suite 200
Novato, CA 94949

Tel: 415.761.9304 Fax: 415.382.8384 Email: julie@okizu.org

Your donation is tax-deductible, as allowed by law. Our tax ID number is: 68-0291178.
PLEASE RETAIN ONE COPY OF THIS AGREEMENT FOR YOUR RECORDS.



WE CAN THINK OF NO BETTER ENDORSEMENTS:

“It was critical to our journey going forward, we will be back every year and will spread the word about how amazing this place is. It was welcoming and safe and allowed us to connect with other people going through a similar journey.”

—*Family Camp Parent*

“She has looked forward to going every year since she was 10. Thank you for being there so she had 1 week every year when she could relax and have fun.”

— *Oncology Camp Parent*

“Okizu is a game changer. Cole needs to get away from his sister without feeling guilty about it. Okizu provides that opportunity.”

—*SIBS Camp Parent*



Get involved and learn more about the 26th Annual Art Inspiring Hope Gala and the Okizu programs today!

Learn more at
okizu.org and
join us @okizu!

83 Hamilton Drive, Suite 200
Novato, CA 94949
okizu.org | #OkizuAIH

TEL 415.382.9083
FAX 415.382.8384

